



The only CRM for your business to stay on top.

ezeecrm helps streamline the business sales process from "hello" to "closed & won."

Some of Our Esteemed Clients

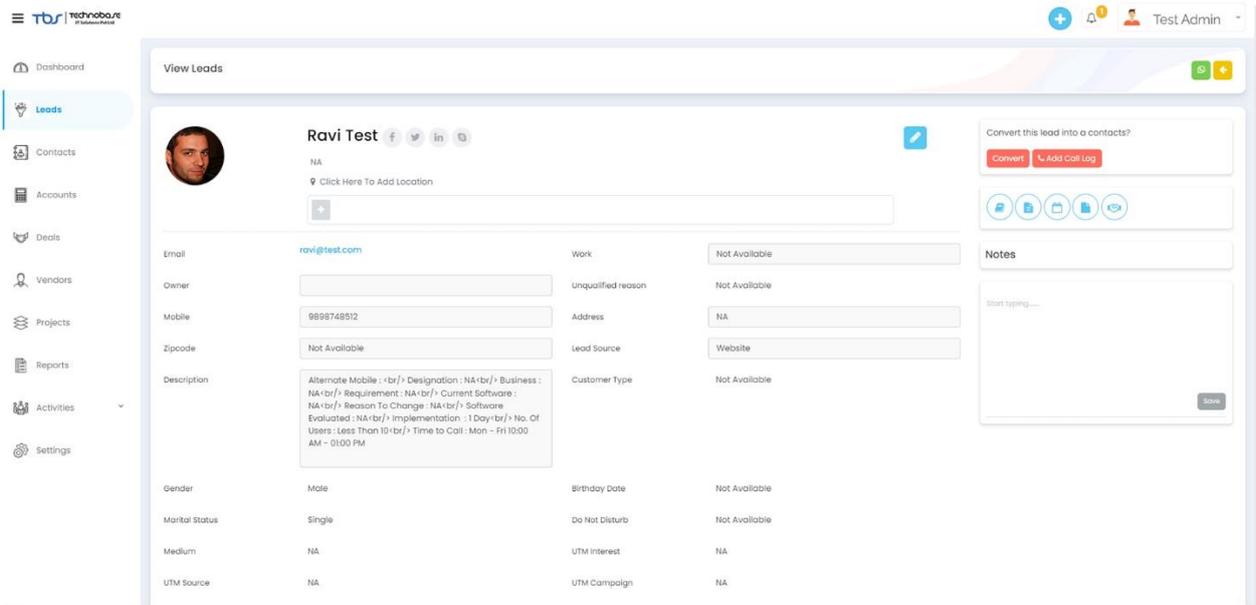


END to END Customizable Solutions.

We are able and ready to address business difficulties across a wide range of sectors by delivering simple and effective feature-rich solutions.

1. Leads, sales, and new opportunities with a 360° view.

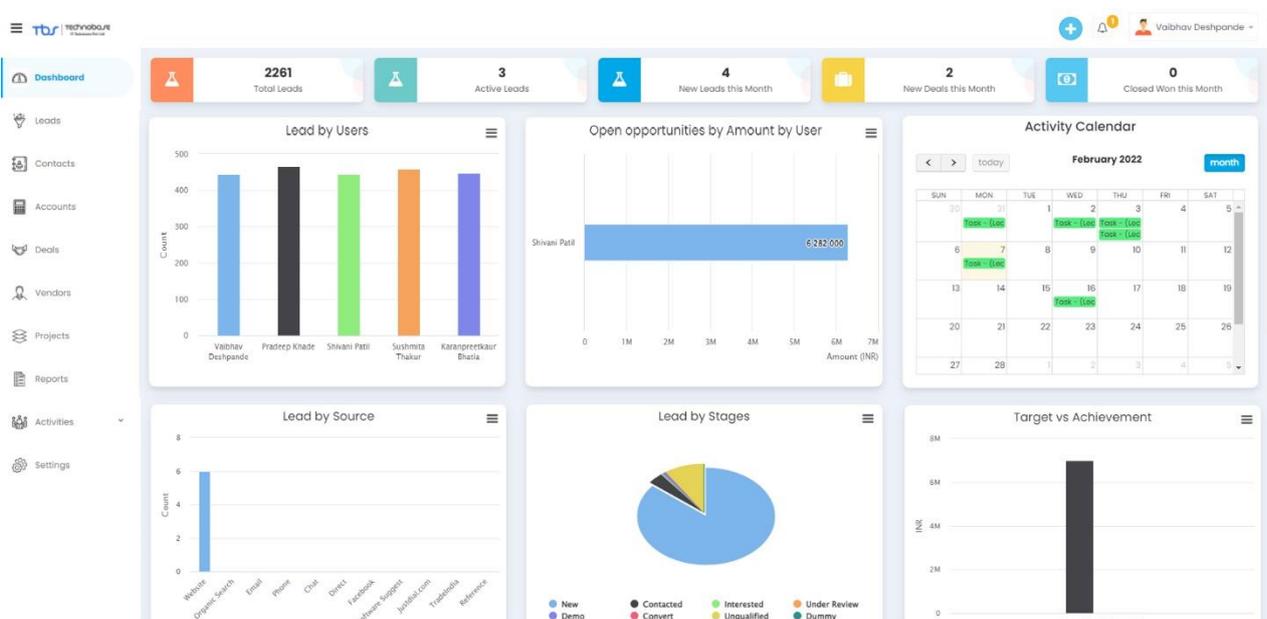
- EzeeCRM enables businesses to concentrate on consumer behaviour with easy access well-structured. So the business managers can deal with appropriate products and services.
- The sales team can make smart decisions to generate more conversions while minimizing losses and increasing revenue with real-time information.



- The automatic re-engagement feature helps to retain customers after the initial transaction, increasing sales volume and revenue.

2. Easy-to-use, AI-powered, and scalability features help grow your business.

- Sharing a comprehensive dashboard view that includes prospect details, sales funnel social media activity, lead nurturing process, etc.
- The AI-based metrics monitor the performance of the sales team and the revenue generated by each of them.



- Using Smart Forms, sales teams can gather high-intent leads and start interacting with them. It creates unique sales funnels based on locations, projects, or products.

3. Improved data analytics and reporting to automate daily tasks for multiple teams.

- Improved data analytics and reporting help to automate daily tasks for multiple teams. This results in increased sales and a wider market reach with better customer satisfaction.
- A customizable, centralized dashboard showcases all essential statistics like sales, targets, etc., that the sales head requires. And the ability to generate automatic reports to minimize time while delivering excellent results.

SR NO.	TITLE	TYPE	ACTION
1	Lead by Stage	Leads	-
2	Lead by Source	Leads	-
3	Lead by User	Leads	-
4	Leads converted by month	Leads	-
5	Leads converted per sales person	Leads	-
6	Contact by User	Contacts	-
7	Contact by Source	Contacts	-
8	Account by User	Accounts	-
9	Account by industry	Accounts	-
10	Deals by Stages	Deals	-
11	Deals by Stage by Amount	Deals	-
12	Calls done by User	Call log	-
13	Calls done by month by user	Call log	-
14	Task done by user	Task	-
15	Task done by month by user	Task	-
16	Appointment done by user	Appointment	-

- Our CRM solution can increase client retention rates, which generally translates into revenue increments for your business.

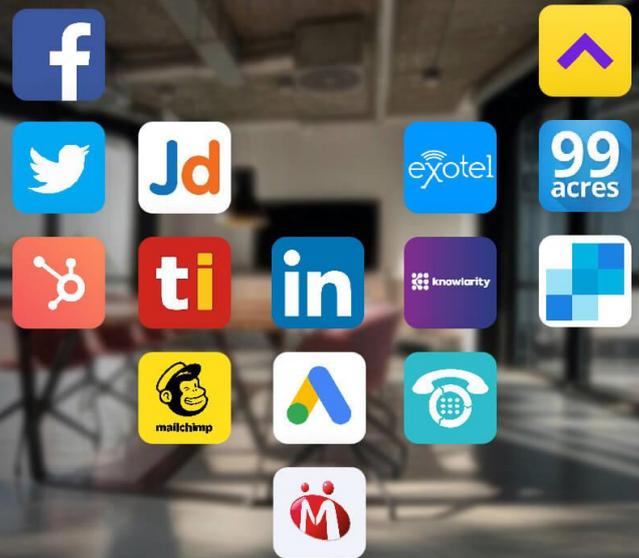
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SR NO.	Title	STATUS	ACTION
1	Chat	-	[Red Stop Icon]
2	Direct	-	[Red Stop Icon]
3	Email	-	[Red Stop Icon]
4	Facebook	-	[Red Stop Icon]
5	Justdial.com	-	[Red Stop Icon]
6	Organic Search	-	[Red Stop Icon]
7	Phone	-	[Red Stop Icon]
8	Reference	Active	[Pencil Icon]
9	Software suggest	-	[Red Stop Icon]
10	TradeIndia	-	[Red Stop Icon]
11	Website	-	[Red Stop Icon]

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Easily integrated with your every day use business apps.



Next Level Features



Manage Leads

Managing the leads needs expertise. And the features of our programs ensure that quality leads are sent automatically based on sales-readiness.



Sales Conversion

Put yourself in front of those who want to buy from you at the correct time



Centralized Data Management

Keep all of your customer-related data at one centralized location for easy access as required.



Customer Management

This feature enables users to organize client data into groups or the proper context.



Opportunities & Sales

Using customizable reports and dashboards, users can view statistics visually and in an engaging manner.



Reports & Analytics

A flexible report & analytics feature represent the information in graphical view.



Emails

You now gain all of the automation and the organization of a dedicated email client inside of your CRM user interface.



Chat / SMS

You can Chat, SMS with customers, employees, partners and provide customer support from the UI directly.



Workflows

Critique of lines of workflow. A good program will be able to tell the difference between a good and bad workflow.



Territory Management

Organize leads lists by geographic location and assign them to respective sales representatives.



Call Centre

Control your call centre from your CRM UI and integrate any third-party program into a single platform.



Dashboards

The UI of the program is flexible enough to accommodate the visual perspective of everything including the home screen. Layouts can also be changed.



Mobile App

Manage all the customer's activities at your fingertips using mobile CRM. Users can also receive valuable alerts about a CRM being managed from a central location on a mobile device.



Salesforce Automation

Your CRM platform has the ability to automate certain aspects of your sales including outgoing calls, follow up campaigns and the organization of data for more effective campaigns.



Configurable CRM Platform

Now Configure the CRM as per business requirements and flow. Users can configure Forms, Fields, Views, Templates, Product Logo, Reports, Dashboards and many more.

How ezeeCRM Works



Businesszee is a platform developed and backed by TechnoBase It Solutions Pvt Ltd. It includes products like [ezeeCRM](#), [ezeeHRM](#), [ezeeBOT](#), [ezeeCOMMERCE](#), [ezeeDESK](#), and more. At Technobase we believe that your business deserves software that's ready to go, easy to set up and use, and requires minimal customization. We have been helping clients skyrocket their businesses for the last 15+ Years by providing high-quality products within the confines of their budgets and schedules.